

# cubic

The magazine for modular building and event solutions

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## Sustainability & environmental protection Save water and money with SANI Service Camps!

Water scarcity and associated costs – two catchwords that can cause fear and consternation for those in the events sector organising large events such as festivals and marathons. Because events cannot take place without a guar-

anteed supply of fresh water and sewerage maintenance, as well as being financially viable. Our SANI Service Camps are the perfect solution.

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## Editorial

### On course for innovation and growth

SANI depends on growth because we want to be able to advise and support our customers quickly and skilfully. That's why we've added to our SANI team in sales and the modular building and mobile space solutions sector.

And SANI focuses on innovations, the stuff of the future. Innovation means: doing, not just talking, and finding new solutions together. Our field of expertise: mobile solutions – fast, flexible and economical!

As part of this, we'd like to tell you about our vacuum technology. Because we feel that the use of vacuum technology at large events is essential and we are happy to explain why.

In the following pages, you will also find information on the "Strandkai" construction project in the port city of Hamburg as well as interesting facts about our versatile dual systems, plus why we're supporting the "Take A Stand" campaign.

Stay curious!

On behalf of the whole SANI team

**Dennis Hansen**



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# Sustainability & environmental protection

## Save water and money with SANI Service Camps!

SANI vacuum modules are manufactured in Germany – guaranteeing the highest quality.

### SANI Service Camps with vacuum technology:

- save 90 % of water
- save on costs
- safeguard the water supply
- always ready to use
- for large events of up to 100,000 day visitors
- comprehensive solution with toilet, urinal, wash basins, shower and accessible module



Find out more about vacuum technology in our handbook at [www.sani.de/leitfaden](http://www.sani.de/leitfaden) and discover the possibilities of our vacuum products and sanitation solutions at [www.sani-camps.de/](http://www.sani-camps.de/)

∅ water usage per wash cycle



5 – 8 litres

∅ water usage per wash cycle with SANI vacuum technology



0.5 litres

90 %  
WATER SAVING

∅ additional costs per service camp

- Fresh water/waste water: €12,500
- Transport costs: €3,500
- Staff deployment: €4,500

∅ additional costs per service camp with SANI vacuum technology

- Fresh water/waste water: €7,500
- Transport costs: €2,000
- Staff deployment: €2,250

40 %  
SAVING ON ADDITIONAL COSTS

Many people will be familiar with vacuum technology from aeroplanes, trains, ships or motorway services. The characteristic "flush" noise reveals that a vacuum is serving for removal of waste. A total of 0.5 litres of water is used and 60 litres of air is extracted per wash cycle. In contrast to a conventional toilet flush with 5–8 litres of water used per flush, vacuum technology saves up to 90 % of water – and 90 % of waste water too.

**Less waste water saves on transport and staff costs**  
This water saving is positively reflected in costs. There is less need, for example, to travel to waste water treatment plants as frequently, which in turn leads to savings on costs associated with sewage and transport.

**Vacuum technology in one complete package**  
Here at SANI, we take a holistic approach and that's why we have developed not only a water-saving box but also a number of other boxes, too. Urinal boxes, wash boxes, shower boxes and disabled access boxes are all part of our impressive complete solution. Our SANI Service Camps are the first in a closed sanitary vacuum system which covers your sanitation needs and offers impressive savings on costs and resources.

Every box is manufactured in Schleswig-Holstein and meets our high standards for quality and durability. With SANI Camps, you can rely on products which are "Made in Germany".



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Simplified example calculation: Flush cycle/service camp with conventional technology vs. SANI camp 32 V with vacuum technology. Calculated with the following values = fresh water: €2.25/m³, waste water: €4.80/m³, waste water transport: €4.20/m³. We'll be happy to carry out calculations for your project and prepare a quote for you!

# VIP Seat

## With a view of the "Elphi"

Hamburg's most popular peninsula is in our hands for the next 36 months, because SANI will be setting up 106 containers for the construction of four properties on Strandkai. The site is set up in two construction phases and does not rest on solid ground, sitting instead on a steel frame directly over the harbour basin. There's no need to worry about getting your feet wet though, because we calculate the swell of the waves as part of our planning, so none of Hamburg's stormy weather can pose a risk.

The containers are used as day-time accommodation, as well as for construction planning and monitoring – and are fitted with alarm systems. As well as their comfortable sanitation areas, each room is fully air-conditioned. So everyone involved in construction can plan their working day, take a chance to recuperate during their breaks and perhaps dream a little of the "Elphi" with this majestic view.

A total of between 200 and 300 people will be employed on site.

As well as covering the installation and furnishing of the containers, SANI also deals with coordinating the trades required from civil engineering, construction, air conditioning and fire prevention to

supply and waste disposal. In this way, we deliver a full service package right on the Strandkai.

 Find out more about the construction project at [www.sani.de](http://www.sani.de)

### The SANI Strandkai Team



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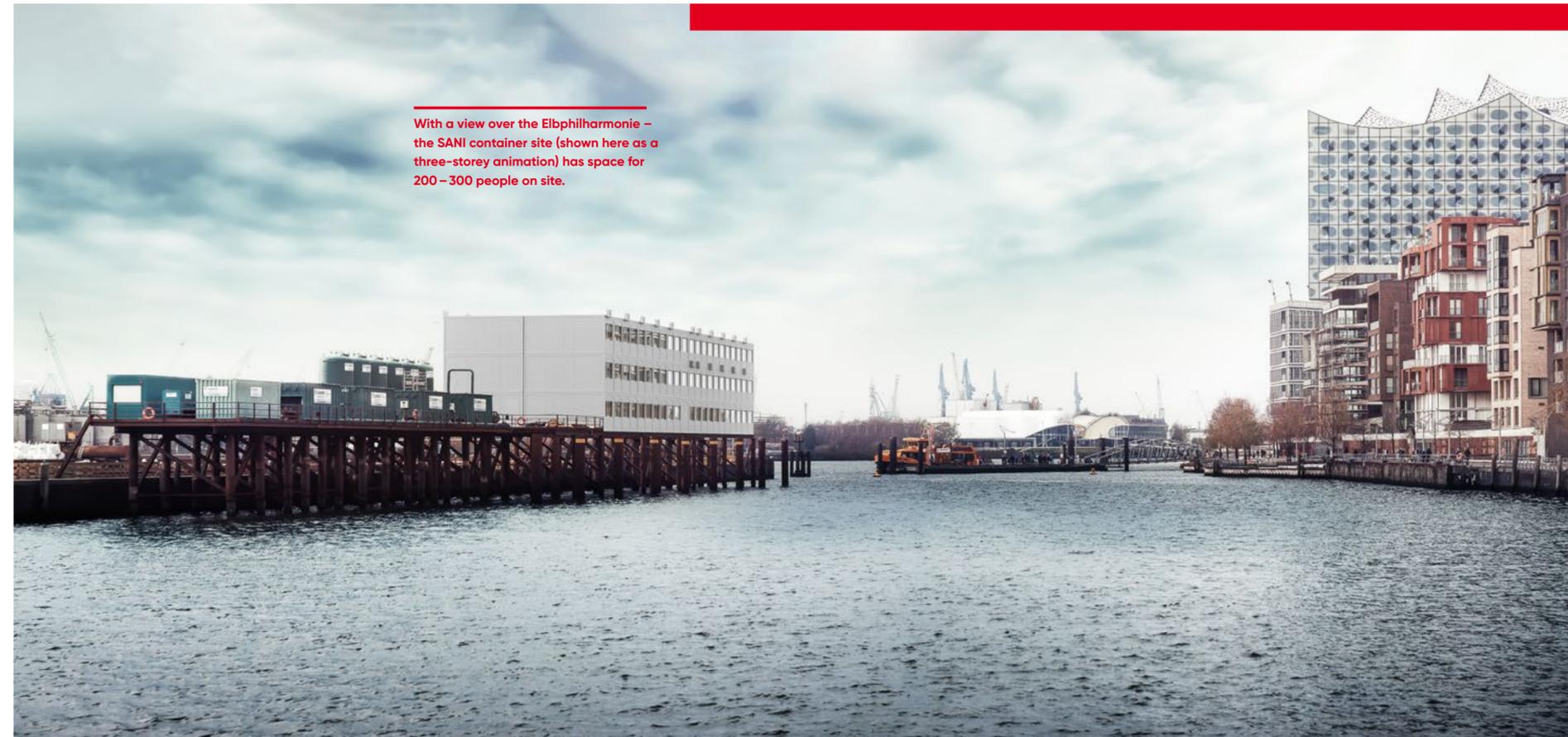
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### The "Strandkai" construction project

Covering a total area of 14,000m<sup>2</sup>, by the end of 2022 the peninsula between the Elbphilharmonie, Marco Polo Tower and the Unilever building will be home to a mixture of affordable rented housing, freehold flats, business premises, retail and restaurants as well as a "children's culture" building and a permanent exhibition on the topic of fairytale worlds.

- 97,000 m<sup>2</sup> gross floor space (land)
- approx. 475 flats
- approx. 6,492 m<sup>2</sup> gross floor space (trade/cultural areas)
- approx. 400 parking spaces

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With a view over the Elbphilharmonie – the SANI container site (shown here as a three-storey animation) has space for 200 – 300 people on site.

## Ideally positioned

### New colleagues in SANI sales

SANI is growing! Alongside investments in new establishments, infrastructure and materials, we are reinforcing our team in the field of "modular building and mobile space solutions". Choosing a clear direction: innovative products and expert advice for our customers' projects!



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# Convertible dual sites

From single offices to employee camps for 1,000 people



A dual site can be the mobile open-plan office on construction sites, the relaxation oasis at a festival or a permanent living space for a large-scale project. Two connected containers offer a total surface area of 30 m<sup>2</sup>, providing maximum flexibility and well-being, if desired. The most common allocation includes – alongside a sleeping area – a kitchenette, a bathroom with shower and toilet and a living area bathed in light.



## Prompt delivery

Alongside flexible distribution and equipment, the dual sites are fully assembled on a system container basis. In this way, SANI is able to create space for up to 1,000 people

in the shortest time possible – currently the highest quality accommodation for, for example, employees in apartments on large construction sites.

## Unlimited use

Depending on needs and requirements, the dual site can be developed and used as an office, meeting room, lounge or as accommodation. They can be themed chill-out locations for festivals, and our boxes can also serve as site manager offices, ensuring work proceeds quickly. The dual sites can also be connected, making everything possible, from ground level to multi-storey. The sites can be covered depending on length and nature of use and the external areas can be landscaped.

There are no limits to development and use. Roof terraces, balconies and daylight windows in the roof areas are also possible. We also supply corridors and outdoor staircases directly. Steel frames and container living are not much to look at.



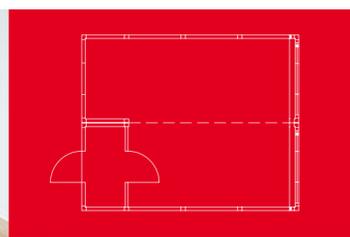
Dual sites are ideally suited for student housing or as temporary housing for seasonal workers.

## SANI Service

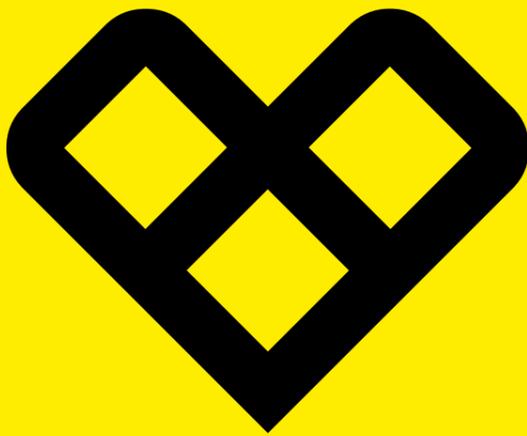
Thanks to our service, you can get back to concentrating on your work because we take charge of planning, management and implementation – in simple terms: we get on with the job. We are happy to hand over our sites when they are ready for occupancy.

Alongside standard varieties of dual sites, we offer a range of additional services to round off any project.

- Complete furnishings
- Shower and toilet
- 24hr all-inclusive service
- Catering and laundry service
- Concierge service
- Security service
- Quick construction times
- Consideration of fire protection guidelines



Well-being guaranteed. Dual sites as temporary living spaces.



# Take A Stand

## Fostering tolerance and understanding

SANI creates space where there was none and brings people together. Whether it's renovation of a childcare centre, on building sites or for large events – in our project team people from all over the world work together to make our customers' projects a reality. That's why we're supporting the "Take A Stand" campaign which wants to bring

unrestricted social cohesion to the fore, to create more peaceful dialogue, fostering humanism, tolerance and mutual understanding. To discover more about the origins of the campaign, read the following interview with Take A Stand ambassador Holger Jan Schmidt.



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### What drove you to found this initiative?

In 2016, the European Association of Festivals YOUROPE published its "Mission Statement" declaration of common values and goals. This was

namely Take A Stand. It was clear to us that we had to create something, to speak throughout Europe and beyond. So we created a unique campaign for social cohesion.

motivated by social and political developments. We, festivals and the overwhelming majority of the music industry stand for values such as openness, tolerance and cultural exchange. We live this out every day, but we have to formulate it clearly. In 2017, this gave rise to an initiative,

### How has the campaign been received?

Extremely well. We currently have over 100 participants in over 20 countries. There are many who value this form of supportive communication and the freedom to be able to personally take part in the Take A Stand campaign. To this end, we curate discussions at festivals and at leading conferences in our industry. It's exciting to see the different approaches to a socially-relevant topic in the industry. Take A Stand helps to look beyond one's own horizons and discover that a large number of colleagues in Eastern Europe and Turkey, for example, also have to fight against oppression. No-one wants to

experience this oppression themselves, so people can get involved early on, address what's important to them and offer colleagues solidarity from the international scene.

Take A Stand sends out a consistently positive message. Who better to do this than an industry that stands for life, togetherness, fun and love?



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